



## Twice Is Nice

Shop Local Twice Each Month in Honeoye Falls & Mendon





## **About our Community**

- Village of Honeoye Falls & Town of Mendon, NY in Monroe County
- 39.5 square miles
- Population of 9,152
- Rural Community
- Approximately 325 businesses









### **About the Chamber**

- Service the Village of Honeoye Falls & the Town of Mendon
- 125 members
- Our goal is to unite our members, be an advocate for their business interest and enhance the quality of life in our community
- www.hfmchamber.org







## **History of Twice Is Nice**

- Village of Honeoye Falls did not have sanctioned Economic Development Group
- Village reps and business leaders met informally to discuss ideas
- Twice is Nice was proposed by Village Board of Trustee Glen Clark
- Program was organic in its development and growth
- Ran 4 months
- Tabled program due to lack to of resources





# Program take-over by the Chamber

- Started out with some seed money from the Village of Honeoye Falls
- Expanded program to include the Town of Mendon
- Program needs to be self-funding- quarterly membership dues of \$100.00
- Only Chamber members can participate
- Redesign of the Twice is Nice website www.twiceisnicehf.com





### **Member Benefits**

- Email marketing to a list of 845 people who live, or have an interest in the area
- Business logo on the home page of the website www.twiceisnicehf.com
- Dedicated web page
- Window sticker
- Quarterly ad in a local newspaper





## **Sample Email Blast**

Back to Twice Is Nice View as a Webpage www.custombrewcrafters.com









www.visionsource-hffeyecare.com



## Sample email blast

www.honeoyefallsmarketplace.com

## CAROSA STANTON ASSET MANAGEMENT LLC



#### PRIVATE INVESTMENT ADVISOR

3909 RUSH-MENDON ROAD MENDON, NY 14506

Phone: (585) 624-3150

CCAROSA@BULLFINCHFUND.COM

www.bullfinchfund.com

This email was sent to you because you asked to receive updates and promotions from Twice is Nice. If you would like to unsubscribe from receiving emails like this in the future click the link below

http://lists.hfmchamber.org/mailman/listinfo/twiceisnice.



## **GVPS Ad** Sample



m Tanning

ster St.

CAROSA STANTON **ASSET MANAGEMENT LLC** 

> 3909 RUSH-MENDON RD. MENDON, NY 14506

CCAROSA@BULLFINCHFUND.COM

PHONE: (585) 624-3150



"I never knew a place like this existed" 3897 Rush Mendon Rd., Mendon, NY 14472

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Specializing in Honeoye Falls Mendon · Pittsford



Hongoye Falls

Linn D. Goetz, O.D. 201 West Main St. Honeoye Falls, NY 585-582-6255

www.VisionSource-HFFeyecare.com



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Weider's Paint and Hardware



Stop in Today and "Ask a Pro" Market Place Plaza 166 West Main St. Honeoye Falls, NY 14472 (585) 624-1620



The Lower Mill 61 North Main St. Honeoye Falls, NY 14472 (585) 582-1830 • www.thelowermill.com



n Wines. pagne

Main Street Optical Main Street Eyecare at the 4 Corners of Honeoye Falls 585-624-2122 Dr. Barry Kissack O.D.

www.drkissack.com

Two locations to serve you

Honeove Falls 166 West Main St. 585-624-1770

Mendon 51 Assembly Dr. 585-624-3920

## **Cross Marketing Initiatives**

- Promotion of the program on the Chamber, Town and Village websites <a href="http://www.villageofhoneoyefalls.org/">http://www.villageofhoneoyefalls.org/</a>
- Links on member websites
- Social Media
- Members creating their own Twice Is Nice store ads
- Ads in local newspaper





# Program Impact on the Community

- Community Calendar, www.hflmcalendar.com
- Pride in community

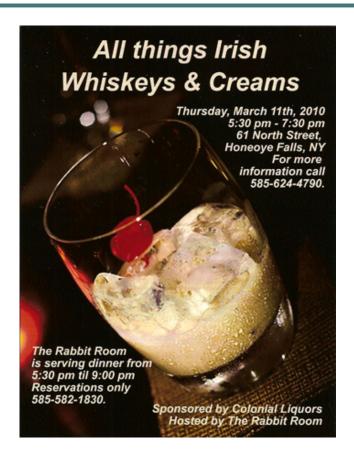


- Members are vested in the success of the community and one another
- Cross-promotional campaigns
- Less travel to purchase needed items





## **Cross Promotional Campaign**





### **Future Goals for Twice Is Nice**

- Expand program to non-members
- Redesign website to be a central resource for information on business and the community
- Utilize analytics to benchmark program success
- Garner more support from the Town of Mendon



# Steps to launch your own shop local initiative

- Start small. Partner with your local Chamber/ Town/Village
- Reach out to local business owners to gauge interest and gain buy-in
- Brand the program with a logo, slogan, icon etc
- Offer a few strong incentives to get the program off the ground
- Develop a self-supporting budget





## **Any questions?**

About the presenters

Rene Ryan-Chamber President

Suzanne Wolf- Program Coordinator

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